BY FINANCE/EXECUTIVE COMMITTEE

AUTHORIZING THE PURCHASING AGENT TO UTILIZE THE FEDERAL GSA CONTRACT GS-35F-0147L WITH SYSTEM PLUS, INC. FOR THE PURCHASE OF MANAGEMENT DASHBOARD SOFTWARE ON BEHALF OF THE OFFICE OF MAYOR IN AN AMOUNT NOT TO EXCEED \$30,114.00

WHEREAS, the City of Atlanta, Office of the Mayor desires to purchase Management Dashboard Software to perform their daily operations; and

WHEREAS, pursuant to the City of Atlanta Purchasing Code section 2-1606, the purchasing agent may procure supplies, services or construction items through contracts established by the purchasing division of the state where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the Mayor and the Purchasing Agent of the Bureau of Purchasing and Real Estate recommend utilizing the Federal GSA contract GS-35F-0147L with System Plus, Inc. For the purchase of Management Dashboard Software to perform their daily operations a list of which is attached as Attachment 1.

NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Purchasing Agent is hereby authorized to utilize the Federal GSA contract GS-35f-0147L with pursuant to 2-1606 for the purchase of Management Dashboard Software to perform daily operations for the Office of the Mayor in an amount not to exceed \$30,114.00

BE IT FURTHER RESOLVED, that the Purchasing Agent be and is hereby directed to prepare the appropriate contractual agreement.

BE IT FURTHER RESOLVED, that the contractual agreement shall not become binding on the City, and the City shall incur no liability upon same until such agreement has been delivered to the contracting party.

BE IT FINALLY RESOLVED, that all contracted work shall be charged to and paid from 1A01 521101 T31X06019999 Fund Account and Center number.

Attachment 1



Quotation

SPI Quotation ID: SPI3353

1370 Piccard Drive, Suite 270, Rockville MD 20850-4304 Phone: (301) 948-4232

Fax: (301) 948-3918

FOR:

Brenda Armstrong

City of Atlanta

404-330-6517

FAX: 404-658-7705

Date: 11/13/02

Expiration Date: 12/12/02

Salesperson: Tanesia Barrow

GSA: GS-35F-0147L Expires 12/21/05.

| Model No. | Product Description | | Type | Price | Qty | Extended |
|---|---|-------|-------------------------|-------------------------------|-----|---------------------------------|
| RapidScore | CorVU Rapid Scorecard | | GSA | \$700.00 | 1 | \$700.00 |
| RSUpdate | CorVU RapidScorecard Update | | OM | \$350.00 | 10 | \$3,500.00 |
| RSViewer | RapidScoreCard Viewer | | OM | \$70.00 | 1 | \$70.00 |
| CorBusProf | CorBusiness Professional | | GSA | \$1,050.00 | 1 | \$1,050.00 |
| CorBusPer | CorBusiness Personal | | GSA | \$525.00 | 11 | \$5,775.00 |
| CorPort | CorPortfolio | | GSA | \$14,000.00 | 1 | \$14,000.00 |
| ATLMaint | Annual Maintenance (20% of Purchase P | rice) | GSA | \$5,019.00 | 1 | \$5,019.00 |
| (15% Restocking fee may apply, No Returns on Open-Box Items) | | | | Tota Sales Tax Shipping | : | \$30,114.00 \$0.00 \$0.00 |
| | pen box tems) | | Total + Tax + Shipping: | | g: | \$30,114.00 |
| DELIVERY: | 7 Days ARO | | DUNS: | 61-11968 | 89 | |
| FOB: | DEST | | TAX ID: | 54-15368 | 85 | |
| TERMS: | Net 30 Days | | CAGE: | 0P8J0 | | |
| SIZE: | SYSTEMS PLUS IS A SMALL DISADVANTAGED BUSINESS | , | CEC: | 6121069 | 9H | |

Email Address: systemsplus@sysplus.com

Web Site: http://www.sysplus.com

ORDER/PAYMENT ADDRESS: SYSTEMS PLUS, INC. 1370 Piccard Drive, Suite 270 Rockville, MD 20850

| 11/14/2002 11:54 30196 | 30747 | SYSTEMS PLUS | e rt , | PAGE 82 |
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| Rockville, MD 20850 | | | A a ancv | |
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| - 0000VC7AED2194 | Turnkey Systems & Engineering Services |
| SSA Fast Contract # GS00K97AFD2194 | Audit Services & Fil ancia Management Services |
| 35A Schedule Contract # GS-23F-0020J | Document Imaging Systems Solutions |
| GSA Schedule Contract # GS-25F-6698A | GSA Info. Technology Products & Services |
| BPA DLA # SP4700-99-A-0009 | Information Technic ogy Supplies & Services |
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| VANITS: 011339-00-0-00725 | Niche #7: Transitio //Migration & Remediation Services |
| VANITS: DTTS59-00-D-00806 | Niche #10: Secure Domnillinication Services |
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| VANITS: DTT\$59-00-D-00910 | Information Technology Colutions - Information Systems |
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"A HIGH TECHNOLOGY SOLUTIONS COME ANY"

Management Dashboard Selection Process

BACKGROUND

As part of the City's efforts to "create a best in class governed and managed city" we have decided to implement a management dashboard solution. This solution will convey information, drive accountability, and increase visibility of the City's performance.

Objectives of the solution:

- a. Information: provide periodic operating statistics to Mayor/COO that convey "state of the city"
- b. Management: provide management tool that increases accountability in senior management
- c. Transparency: create a public window into the performance of city services

Types of Performance Measures Collected:

- d. Financial
- e. Personnel
- f. Programmatic

Sources of Measures:

- g. Internal operating statistics (already collected within PeopleSoft, GEAC, CJIS and other systems)
- h. Benchmarks
- i. Citizen Satisfaction Survey

REQUIREMENTS

Products are evaluated in four categories: Technical, Functional, Vendor Viability, and Cost (detailed requirements are attached to this document).

- 1. Technical Must fit into the City of Atlanta standard environment
- 2. Functional Must meet or exceed all functional requirements
- 3. Vendor Viability Must be a viable company
- 4. Cost Must fit into the City budget of \$100,000 for both software and implementation

SOFTWARE EVALUATION PROCESS

- 1. Research software market for "Score Card" solution
- 2. Create a list of proposed software solutions, 10 vendors
- 3. Compare proposed software solutions to Gartner "Magic Quadrant" diagram to created "Short List" of the industry leaders from the proposed list (4 vendors)
- 4. Create vendor requirements document (checklist with all requirements for Functional, Vendor Viability & Technical Categories)
- 5. Provide "Short List" vendors with requirements document to fill out and submit back to team
- 6. Conducted software introduction demos for each software solution in the "Short List"
- 7. Consolidate vendor requirements documents and submit any questions back to vendors
- 8. Conducted scripted demos for each software solution in the "Short List"
- 9. Request costing estimates for software and implementation costs
- 10. Collect all final responses from vendors
- 11. Weight and score all vendors
- 12. Selected final software product